

APL Apollo Q1FY17 PAT up 90% to Rs. 41 cr. Revenues increase 13% to Rs. 1,128 cr.

NCR Region, India, August 13th, 2016- APL Apollo Tubes Limited, India's leading ERW steel tubes manufacturer with an annual capacity to produce 1,300,000 tons having manufacturing facilities in North (Uttar Pradesh), South (Karnataka, Tamil Nadu), and West (Maharashtra), announced its financial results for the first quarter of fiscal 2017 ended 30th June 2016.

Commenting on the Company's performance for Q1FY17, **Mr. Sanjay Gupta, Chairman, APL Apollo** said, *"We are pleased to announce healthy financial results. The performance this quarter was driven largely on account of operating efficiencies along with improved product mix resulting in higher margins and average realizations. The business seems to be in good shape and we are hopeful of continuing this momentum going forward"*

He further Added *"We are also progressing fast towards our expansion plans including setting up of new unit in Raipur to cater to demand of the eastern region. The orders pertaining to HSU mills are now complete and we are expecting the commissioning of first machine by the end of Q2FY17. We remain committed to our growth plan and vision of becoming market leader in volumes, technology, innovation and quality"*

Performance Highlights

Q1 FY2017 (April – June 2016) v/s. Q1 FY2016 (April – June 2016)

- Net sales increased by 13% to Rs. 1,128 cr. from Rs. 998 cr.
- EBITDA increased by 58% from Rs. 91 cr. to Rs. 58 cr.
- EBITDA margin was 8.1% in current quarter against 5.8% in corresponding period last year
- Net Profit after Tax was up by 90% increasing from Rs. 41cr. to Rs. 22 cr.
- Earnings Per Share (after extraordinary items) increased by 90% to Rs. 17.68 from Rs. 9.32

Financial Highlights

Particulars (Rs. Cr.)	Q1FY17	Q4FY16	QoQ%	Q1FY16	YoY%	FY16	FY15
Income from Operations							
Net Manufacturing Sales	966.30	1,048.82		906.37		3,435.48	3,129.07
Trading Sales	161.20	131.70		92.05		780.49	11.10
Total Income from Operations (Net)	1,127.50	1,180.52	-4%	998.42	13%	4,215.97	3,140.17
Expenses							
(a) Consumption of Raw Materials	759.90	885.69		756.55		2,815.66	2,675.81
(b) Purchase of traded goods	154.16	126.90		90.12		766.69	9.82
(c) Changes in inventories/WIP	22.51	-39.17		25.61		-21.11	-4.94
(d) Employee Benefit Expense	18.21	20.27		13.83		63.10	41.19
(e) Depreciation & Amortization	10.20	11.03		7.26		34.10	22.01
(f) Other Expenditure	82.81	101.37		56.05		310.25	235.25
Total Expenses	1,047.79	1,106.10	-5%	949.42	10%	3,968.67	2,979.14
EBIT Before Other Income / Exceptional Items	79.71	74.42	7%	49.00	63%	247.28	161.03
Other Income	1.58	4.33		1.56		10.56	3.09
EBIT Before Exceptional Items	81.29	78.76	3%	50.56	61%	257.84	164.12
Finance Costs	18.27	18.24		16.14		69.52	66.45
PBT Before Exceptional Items	63.02	60.52	4%	34.42	83%	188.33	97.67
Exceptional Item	-	7.72		1.42	-	25.33	
PBT	63.02	52.80	19%	32.99	91%	163.00	97.67
Tax Expense	21.58	25.29	-15%	11.15	94%	62.43	33.92
PAT	41.44	27.51	51%	21.85	90%	100.58	63.75
Paid-up Equity Share Capital (Face Value of Rs.10/each)	23.44	23.44		23.44		23.44	23.44
Earnings Per Share							
Basic EPS (Not annualized)	17.68	11.74	51%	9.32	90%	42.91	27.20
Diluted EPS (Not annualized)	17.68	11.74	51%	9.32	90%	42.91	27.20

Key Financial Ratios

Particulars (%)	Q1FY17	Q4FY16	Bps Change	Q1FY16	Bps Change	FY16	FY15
EBITDA Margin	8.1	7.6	51	5.8	232.4	6.9	5.9
EBITDA Margin on Manufacturing	8.7	8.1	64	6.2	257.5	8.1	5.9
EBITDA Margin Trading	4.4	3.6	72	2.1	226.3	1.8	11.5
Profit Before Tax	5.6	4.5	112	3.3	228.5	3.9	3.1
Net Margin	3.7	2.3	135	2.2	148.7	2.4	2.0
Total Expenditure / Operating Income	92.0	92.8	-73	94.4	-233.9	93.3	94.2
Raw Material Cost / Operating Income	83.1	82.5	61	87.4	-430.0	84.5	85.4
Staff Cost / Operating Income	1.6	1.7	-10	1.4	23.0	1.5	1.3
Other Expenditure / Operating Income	7.3	8.6	-124	5.6	173.1	7.4	7.5
Finance Charges / Sales	1.6	1.5	8	1.6	0.4	1.6	2.1
Tax Rate	34.2	47.9	-1365	33.8	45.8	38.3	34.7

Sales Volume Break-Up

Particulars (MT)	Q1FY17	Q4FY16	% Change	Q1FY16	% Change	FY16	FY15
Black Pipe	161	189	-15%	144	12%	625	418
GI Pipe	30	33	-9%	27	9%	115	91
GP Pipe	48	40	20%	40	20%	159	136
Coils & Others incl scrap	12	25	-52%	12	0%	64	59
Total	251	287	-13%	224	12%	963	704

Realizations (after adjusting inter-company)

Particulars (Rs/ Ton)	Q1FY17	Q4FY16	% Change	Q1FY16	% Change	FY16	FY15
Black Pipe	37,900	36,600	4%	38,700	-2%	36,055	42,800
GI Pipe	40,800	39,600	3%	46,700	-13%	44,100	51,300
GP Pipe	42,500	41,200	3%	47,400	-10%	44,400	52,850
Coils & Others incl scrap	24,800	24,300	2%	24,600	1%	20,900	26,200

Product-wise Revenue Break-up

Particulars (MT)	Q1FY17	Q4FY16	% Change	Q1FY16	% Change	FY16	FY15
Black Pipe	610	692	-12%	559	9%	2,253	1,789
GI Pipe	122	131	-6%	128	-5%	507	467
GP Pipe	204	165	24%	190	7%	706	719
Coils & Others incl scrap	30	61	-51%	29	1%	134	155
Total	966	1,048	-8%	906.3	7%	3,600	3,129

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (BSE: 533758, NSE: APLAPOLLO) is the largest producer of ERW steel tubes in India with a capacity to produce more than 1,300,000 TPA. The Company has 6 manufacturing facilities in Sikandarabad (Uttar Pradesh), Hosur (Tamil Nadu), Bengaluru (Karnataka), and Murbad (Maharashtra). The Company's key product categories include more than 400 varieties of MS Black pipes, Galvanized Tubes, Pre Galvanized Tubes, and Hollow Sections. Company's key focus is on producing structural ERW steel tubes.

Products manufactured are largely sold in Tier II and Tier III cities of India via 3-tier distribution network comprised of more than 500 dealers. Products are also exported to Europe, US, UAE and Australasia regions.

For more information, please visit our web site www.aplapollo.com

If you have any questions or require further information, please feel free to contact

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