



## APL Apollo Tubes Limited

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### Q4FY23 FINANCIAL PERFORMANCE

Sales volume of 649,726 tons, +18% YoY

EBITDA of Rs3.2bn, +21% YoY

Net Profit of Rs2.0bn, +24% YoY

### FY23 FINANCIAL PERFORMANCE

Sales volume of 22,79,846 tons, +30% YoY

EBITDA of Rs10.2bn, +8% YoY

Net Profit of Rs6.4bn, +4% YoY

**Ghaziabad, May 12, 2023:** APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, today announced its financial results for the quarter and year ending March 31, 2023.

#### **Q4FY23 Financial performance highlights**

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- Sales volume up by 18% YoY to 650k tons
  - Revenue expanded by 5% YoY to Rs44.3bn
  - EBITDA increased by 21% to Rs3.2bn
    - EBITDA per ton was Rs4,970 (+3% YoY)
  - Net Profit increased by 24% to Rs2.0bn
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## FY23 Financial performance highlights

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- Sales volume up by 30% YoY to 2,280k tons
- Revenue expanded by 24% YoY to Rs161.7bn
- EBITDA increased by 8% to Rs10.2bn
  - EBITDA per ton was Rs4,481 (-17% YoY)
- Net Profit increased by 4% to Rs6.4bn

Note: Sales Volume and Financials are on consolidated basis

## Mr. Sanjay Gupta, Chairman, APL Apollo, comments in Q4 & FY23 results

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"The Company reported its highest ever quarterly sales volume and EBITDA in Q4FY23. The value added products contributed 56% to our overall sales volume in FY23. Moreover the ramp up from our greenfield plant in Raipur will support sales volume and EBITDA growth in coming quarters. We continue to remain prudent with our working capital management which remains best in the building material sector."

### About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 11 manufacturing facilities with a total capacity of 3.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur (Tamil Nadu), Raipur (Chhattisgarh), Dujana (UP), Malur (Karnataka) and Murbad (Maharashtra). APL Apollo's multi-product offerings include over 1,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit [www.aplapollo.com](http://www.aplapollo.com) or contact:

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