



APL Apollo Tubes Limited

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APL Apollo's Q4 FY19 Sales Performance

APL Apollo registers highest-ever total sales volume at 418,355 MTPA in Q4 FY19

New Delhi, April 1, 2019: APL Apollo Tubes Limited (APL Apollo), India's leading branded steel tubes manufacturer, today announced its sales volume performance for the quarter ending March 31, 2019. The Company registered its highest-ever sales volume of 418,355 MTPA in Q4 FY19, higher by 39% YoY from 300,830 MTPA in Q4 FY18. This translated to a 19% volume growth of 1,339,174 MTPA in FY19 as compared to 1,130,305 MTPA in FY18. The growth in Q4 FY19 was primarily driven by strong demand recovery in the product segments of hollow section pipes particularly Direct Forming Technology (DFT) pipes and Galvanized Tubes (GI) among others.

The sales summary is as below:

Particulars (Tons)	Q4 FY19	Q4 FY18	Y-o-Y Shift	FY19	FY18	Y-o-Y Shift
Hollow Sections	238,281	164,089	45%	766,214	613,667	25%
Black Round Pipes	63,623	47,420	34%	198,044	164,100	21%
Pre-Galvanized Tubes (GP)	86,273	62,594	38%	282,856	241,188	17%
Galvanized Tubes (GI)	30,178	26,727	13%	92,060	111,350	-17%
Finished products	418,355	300,830	39%	1,339,174	1,130,305	19%

The Company is witnessing a steady revival in volumes across product categories and remains confident of registering similar sales momentum in FY20 as well.

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) [BSE: 533758, NSE: APLAPOLLO] is one of India's leading branded steel products manufacturers. Headquartered at Delhi NCR, the Company operates six manufacturing facilities with a total capacity of 2 Million MTPA. It has a PAN-Indian presence with units strategically located in Sikandarabad (3 units), Bangalore, Hosur, Raipur and Murbad. APL Apollo's multi-product offerings include over 500 varieties of MS Black pipes, Galvanized Tubes, Pre-Galvanized Tubes, Structural ERW Steel tubes and Hollow Sections.

With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of steel products, catering to an array of industry applications such as urban infrastructures, housing, irrigation, solar plants, greenhouses and engineering. The Company's vast 3-tier distribution network of over 600 dealers is spread all across India, with warehouses cum- branch offices in over 20 cities

For more information about us, please visit www.aplapollo.com or contact:

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