



APL Apollo Tubes Limited

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FY20 Sales Volume Performance

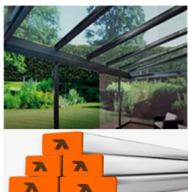

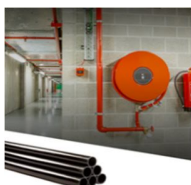
A growth of 23% in sales volume to 1.6 million tons

New Delhi, April 1, 2020: The COVID-19 Pandemic has led to nationwide lockdown starting 22 March 2020. APL Apollo Tubes Ltd (the company), India's leading branded structural steel tubing company, is complying with the directives issued by the Hon'ble Prime Minister and respective state governments to combat the pandemic. The Company has taken various measures to protect its employees, workmen and their families etc. at various offices and plant locations from the spread of COVID-19. The operations and manufacturing activities at all offices and plants have been temporarily closed till further notice as per the directions of the respective State Governments, to contain the spread of pandemic.

The company today announced its sales volume performance for the quarter ending March 31, 2020. The Company registered sales volume of 400,616 tons in Q4 FY20 (lower by 4% Y-o-Y) and 1,643,632 tons in FY20 (higher by 23%).

The sales summary is as below:

Product Category*	Applications	Uses	Q4FY20 (‘000 Ton)	Q4FY19 (‘000 Ton)	Y-o-Y Change (%)	FY20 (‘000 Ton)	FY19 (‘000 Ton)	Y-o-Y Change (%)
Apollo Structural	Structural steel construction material -Residential, Commercial, Infrastructure		188	238	-21	870	766	14
Apollo Z	Galvanized structural steel construction material -Residential, Commercial, Infrastructure		95	86	10	335	283	18

Apollo Tricoat**	Home Improvement applications		38	-	-	123	-	-
Apollo Build	Galvanized products for industrial and agricultural uses		25	30	-16	99	92	8
Apollo Standard	Construction material, Industrial, Agriculture		54	64	-16	216	198	9
Total			401	418	-4	1,643	1,339	23

Note: Sales volume figures are for period '1 January 2020 to 21 March 2020'

* Apollo Structural - Hollow Section, Apollo Z – Pre Galvanized (GP), Apollo Build - Galvanized (GI), Apollo Standard – Black Pipes

** APL Apollo Tubes Ltd through a wholly owned subsidiary owns 50.86% stake in Apollo Tricoat Tubes Ltd

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 10 manufacturing facilities with a total capacity of 2.55 million tons. It has a PAN-Indian presence with units strategically located in Sikandarabad, Hyderabad, Bangalore, Hosur, Raipur, Dujana, Malur and Murbad. APL Apollo's multi-product offerings include over 1,100 varieties for multiple building material applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of steel products, catering to an array of industry applications such as urban infrastructure, housing & commercial construction, solar plants, greenhouses, irrigation and engineering. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with warehouses cum- branch offices in over 29 cities.

For more information about us, please visit www.aplapollo.com or contact:

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