

APL Apollo Tubes Limited

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FY22 Financial Performance

Sales volume of 17,54,963 tons, +7% YoY

EBITDA of Rs9.5bn, +39% YoY

Net Profit* of Rs5.6bn, +55% YoY

The board recommended a final dividend of Rs3.5/share

New Delhi, May 13, 2022: APL Apollo Tubes Ltd (APL Apollo), India's leading branded structural steel tube manufacturer, announced its financial results for the quarter and full year ended March 31, 2022.

Financial Performance Highlights

Performance Review for FY22 vs. FY21

- Sales Volume up by 7% YoY at 1,755k tons
- EBITDA up by 39% YoY to Rs9.5bn
 - EBITDA per ton was Rs5,386 (+30% YoY)
- Interest Cost declined by 33% YoY to Rs445mn
- Net Profit* up by 55% to Rs5.6bn

Performance Review for Q4FY22 vs. Q4FY21

- Sales Volume up by 27% YoY to 552k tons
- EBITDA up by 29% to Rs2.7bn
 - EBITDA per ton was Rs4,823 (+2% YoY)
- Interest Cost declined by 30% to Rs101mn
- Net Profit* increased by 37% to Rs1.6bn

Note 1: Sales Volume and Financials are on consolidated basis

Note 2: Full year Interest Cost doesn't include the interest income of Rs157mn

Note 3: *Net profit is calculated on consolidated basis after Minority Interest



Commenting on the Company's performance for FY22, Mr. Sanjay Gupta, Chairman, APL Apollo, said,

APL Apollo Tubes Ltd is the dominant leader in Indian structural steel tube industry. I feel proud of the way Team APL Apollo again executed a strong business continuity plan focused on Health, Cost and Cash and demonstrated all round performance. With our continuous focus on working capital and cost efficiencies, we performed better on all fronts in FY22: 1) EBITDA increased 39% and Net profit increased 55%, 2) Net working capital cycle sustained at 7days. 3) A final dividend at the rate of Rs.3.5 per share of the Company has been recommended by the Board of Directors today for the financial year ended 31 March 2022.

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 11 manufacturing facilities with a total capacity of 2.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur, Raipur, Dujana, Malur and Murbad. APL Apollo's multiproduct offerings include over 1,500+ varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'onestop shop' for a wide spectrum of tubular products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

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Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. APL Apollo Tubes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.