



APL Apollo Tubes Limited

Regd. Office: 37, Hargobind Enclave, Vikas Marg, Delhi – 110 092
 Corp. Office: 36, Kaushambi, Near Anand Vihar Terminal, Behind wave Cinema, Ghaziabad - 201010

Q3FY21 Sales Performance - All time high volume **Q3FY21 Sales Volume of 485,579 ton**

Ghaziabad, January 1, 2021: APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, today announced its sales volume performance for the quarter ending December 31, 2020. The Company registered a sales volume of 485,579 ton in Q3FY21. The volume improved by 1% YoY and 1% on QoQ.

The 9MFY21 sales volume of 1,205,005 ton equals 98% of 9MFY20 sales volume despite Covid-19 disruption in Q1FY21. This highlights APL Apollo's strength in maintaining its dominant leadership in structural steel tubes market and increasing its market share to 50% from 40% since March 2020.

The sales summary for APL Apollo's building material product range is:

Product Category (Ton)	Applications	Q3FY21	Q2FY21	Q3FY20	9MFY21	9MFY20
Apollo Structural	Structural steel tubes - Residential, Commercial, Infrastructure	253,858	256,401	254,856	622,489	681,519
Apollo Z	Galvanized structural steel tubes - Residential, Commercial, Infrastructure	88,014	91,829	87,748	236,371	239,869
Apollo Tricoat	Home Improvement applications	72,604	60,823	47,148	165,350	74,677
Apollo Galv	Galvanized tubes for industrial and agricultural uses	20,947	18,037	29,631	52,160	73,898
Apollo Standard	Tubes for construction, industrial and agricultural uses	50,156	54,025	60,842	128,636	162,767
Total		485,579	481,115	480,225	1,205,005	1,232,730

Note: Sales volume in Q1FY21 was impacted due to COVID-19 Pandemic led lockdown

* Apollo Structural - Hollow Section, Apollo Z – Pre Galvanized (GP), Apollo Build - Galvanized (GI), Apollo Standard – Black Pipes

** APL Apollo Tubes Ltd owns 55.82% stake in Apollo Tricoat Tubes Ltd through a wholly owned subsidiary



About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 10 manufacturing facilities with a total capacity of 2.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur, Raipur, Dujana, Malur and Murbad. APL Apollo's multi-product offerings include over 1,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

Deepak Goyal

APL Apollo Tubes Ltd

Tel: +91 120 474 2700

Email: deepakgoyal@aplapollo.com

Anubhav Gupta

APL Apollo Tubes Ltd

Tel: +91 120 404 1400

Email: anubhav@aplapollo.com

DISCLAIMER:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. APL Apollo Tubes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.