



APL Apollo Tubes Limited

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FY21 Sales Volume Performance

Record FY21 Sales Volume of 1.64 Mn Ton vs 1.63 Mn Ton in FY20

Q4FY21 Sales Volume of 435,348 Ton (+9% YoY)

Ghaziabad, April 1, 2021: APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, today announced its sales volume performance for the quarter ending March 31, 2021. The Company registered a sales volume of 435,348 ton in Q4FY21 compared to 400,616 ton in Q4FY20.

The Company registered sales volume of 1,640,353 ton compared to 1,633,310 ton in FY20, despite Covid-19 disruption in FY21. This highlights APL Apollo's strength in maintaining its dominant leadership in structural steel tubes market and increasing its market share to 50% from 40% since March 2020.

The sales summary for APL Apollo's building material product range is:

Product Category	Application	Q4FY21	Q3FY21	Q2FY21	Q1FY21	FY21	FY20
Apollo Structural	Heavy Structures	28,155	26,814	21,367	9,099	85,435	100,601
	Light Structures	72,007	82,969	62,935	8,430	226,341	87,215
	General Structures	169,786	194,231	226,124	119,155	709,296	898,321
Apollo Z	Rust-proof coated tubes for roofing	74,566	81,943	85,495	56,089	298,093	332,619
	Rust-proof coated sheet for wall cladding and roofing	5,612	6,071	6,334	439	18,456	2,406
Apollo Tricoat	Home improvement products	66,140	72,604	60,823	31,923	231,490	112,761
Apollo Galv	Coated tubes for water transportation/industrial	19,082	20,947	18,037	13,176	71,242	99,387
Total		435,348	485,579	481,115	238,311	1,640,353	1,633,310

Note: Sales volume in Q1FY21 was impacted due to COVID-19 Pandemic led lockdown

- Apollo Structural - Hollow Section and Black Pipes, Apollo Z – Pre Galvanized (GP), Apollo Build - Galvanized (GI)
- APL Apollo Tubes Ltd owns 55.82% stake in Apollo Tricoat Tubes Ltd through a wholly owned subsidiary

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered in Delhi NCR, the Company operates 10 manufacturing facilities with a total capacity of 2.6 million tons. It has a PAN-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur (Tamil Nadu), Raipur (Chattisgarh), Dujana (UP), Malur (Karnataka) and Murbad (Maharashtra). APL Apollo's multi-product offerings include over 1,500+ varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800+ Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

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